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LENSEC is teaming up with Ingram Micro to deliver the Perspective Network Video Appliance™

LENSEC and Ingram Micro will roll out the new Perspective NVA™ at the Fall ONE Event

Houston, September 8, 2014 – [LENSEC](#) is announcing a new Network Video Appliance (NVA) that will be sold exclusively by [Ingram Micro](#) through their Physical Security channel. LENSEC is showcasing the product at the Ingram Micro Fall ONE Event in Las Vegas later this month. The Perspective NVA will be on display in the New and Emerging Vendors' Pavilion at the Fall ONE Event Solutions Showcase.

The Ingram Micro ONE Event is taking place at the ARIA Resort & Casino in Las Vegas, NV on September 21-24, 2014. This partnership event brings Ingram Micro vendors, partners and vertical specialists to one location to learn about technology trends, peer best practices, business development and more.

LENSEC will be part of the ONE solutions showcase demonstrating the power of Perspective Video Management Software (VMS)™ installed in the Perspective NVA. The hardware and software combination captures and archives security video and data from camera monitoring systems and devices. The systems are designed for enterprise class forensic detailing and long term archive storage of critical events.

Ingram Micro is exclusively selling the appliance to their customers. The California based company has a global reach and delivers technology and supply chain solutions to customers in approximately 170 countries.

LENSEC Chief Operating Officer, Neel Adhikari, has been integral in developing the relationship with Ingram Micro and the appliance that will be distributed through the physical security channel. Adhikari says, "LENSEC and Ingram Micro will approach the marketplace with a solid product and distribution model that provides differentiated value to security integrators and technology resellers. The Perspective Network Video Appliance that we are bringing to the marketplace is designed to meet the needs of the end user. Perspective NVA makes the job easier for the security integrator and IT value added reseller – and easy goes a long way on a complex project scoping and deployment."

Adhikari continues, "While LENSEC's expertise lies in technology product development and integrations for physical security products, Ingram Micro adds value through its proven and scalable sales and distribution model with deep access to its educated and experienced IT value added resellers."

About LENSEC

Founded in 1998, LENSEC is an industry leading provider of IP-based video surveillance solutions to local governments and school campuses, health care facilities, as well as industrial complexes. LENSEC's Perspective VMS™ enables secure remote access and real time collaboration with first responders during security events.

LENSEC will be part of the Ingram Micro ONE Solutions Showcase rolling out a new Network Video Appliance
